

CURRICULUM VITAE

1. Family name: Pavičić Kaselj
2. First name: Ana
3. Date of birth: 02.06.1979.
4. Nationality: Croatian
5. Civil status: Married
6. Education:

Institution	Faculty of Economics, University of Zagreb, Croatia	Europa-Kolleg Hamburg, University of Hamburg, Germany	Faculty of Economics, University J.J. Strossmayer, Osijek, Croatia
Date	09/2009 – ongoing	09/2003 – 09/2004	09/1997 – 05/2003
Degree(s) or diploma(s) obtained	Ph.D. Candidate	M.E.S. Master of European Studies	B.Sc. in Economics

7. Languages

Language	Reading	Speaking	Writing
Croatian	Excellent	Excellent	Excellent
English	Excellent	Excellent	Excellent
German	Excellent	Excellent	Excellent

8. Membership of professional bodies:

European Regional Science Association (ERSA)

European Society for Ecological Economics

9. Other skills:

Computer literacy: MS Windows, MS Word, MS Excel, MS PowerPoint, Linux, Adobe Acrobat, Adobe Photoshop

10. Present position:

Research fellow at the Institute for International Relations (IMO)

11. Years within the firm: 7 years (IMO)

01/2005 – to date, Institute for International Relations (IMO), Zagreb, Croatia

09/2004 – 12/2004, DG Employment and social affairs, European Commission, Brussels, Belgium

01/2004 – 07/2004, Hamburg Institute of International Economics, HWWA, Hamburg, Germany

09/1997 – 09/2003, Grotteks Ltd, Osijek, Croatia

12. Key qualifications:

7 years of professional experience as a scientist and consultant in economics, resource and environmental economics, energy economics (energy efficiency), public sector economics, regional/local development, public participation, public administration and strategic planning.

- Expert in development of cost-benefit and feasibility studies for in line with EU requirements
- Assessor/evaluator of project proposals under EU-funded grants schemes
- Professor at the College for Social Sciences, Faculty of Law, University of Zagreb, Subject “Economics of the public sector” and
- Lecturer at “Experta” Business School Zagreb, Project manager EU funds – Subject: “Evaluation of project proposals”.

Fields of expertise:

- Program and policy analysis
- Design and management of development programs
- Strategic planning and public budgeting
- Project planning, management and evaluation
- CBA - Cost-benefit analysis and Feasibility studies
- Socio-economic and financial analysis
- Local/regional development

13. Specific Eastern European experience:

Country	Date
Croatia	2003 - ongoing
Macedonia	2005 - 2006
Bosnia and Herzegovina	2005 – 2006; 2009
Montenegro	2010
Serbia	2010

14. Professional Experience Record:

Date from - Date to	Location	Company	Position	Description
08/2011 – 09/2011	BIH (Tuzla) and Serbia (Belgrade)	Heinrich Böll Stiftung Derneği Turkey Representation (HBSD), Center for Ecology and Energy in BiH, Center for Monitoring and Evaluation in Serbia, IMO in Croatia	Energy efficiency policy expert	“Strengthening Energy Efficiency Capacities and Networks of Civil Society Organizations and Municipalities – BIH, Czech, Serbia and Turkey” Lecturer at the capacity building workshops in Tuzla and Belgrada with topic: “In-depth cash-flow analysis for Energy Efficiency projects with the special emphasize on local policy development”
02/2011 – 02/2012	Croatia	IMO, DOOR	Energy efficiency policy expert	“Citizen participation in energy efficiency action planning - CENEP”, IPA Transition Assistance and Institution Building Component 2008. Reference: EuropeAid/128948/M/ACT/HR Overview of current practice in financing energy efficiency and identification of most successful EU practices; Final proposal of energy efficiency measures and their sources of financing – on the local/regional level.
12/2010 – 02/2011	Croatia	Ministry of Finance - Croatia	Energy economic and energy efficiency policy expert	“Ordinance on Treatment of Investments in Energy Efficiency Improvements for Budget and Budgetary Users” by-law defined in the Act on Efficient End-use of Energy
05/2010 – 07/2010	Zagreb, Croatia	HEP ESCO, IMO	Energy economic expert (energy efficiency), expert for budgetary (policy) issues	Study for drafting Ordinance on Treatment of Investments in Energy Efficiency Improvements for Budgetary Users, IBRD, HEP ESCO.
05/2009 – 11/2009	Zagreb, Croatia	IMO, UNDP	Energy and local/regional development expert (energy efficiency)	Removal of barriers for energy efficiency in Croatia - Handbook for favourable treatment of energy efficiency projects in local administration budget (2009), UNDP

2011 - 2014	Croatia, BIH (Trebinje)	UNESCO, IMO	National Public participation expert	Protection and Sustainable use of the Dinaric Karst Aquifer System - DIKTAS, GEF/UNDP/UNESCO 2011/2014
05/2011 - 05/2012	Croatia	Plan Bleu	Environmental economics expert	« Water demand management in Mediterranean countries: Thinking outside the water box! Croatian case study » Plan Bleu 2011/2012
07/2010 - 12/2012	Croatia	CeSPI, Rome, Italy	Researcher	SEENET Programme: A trans-local network for the cooperation between Italy and South East Europe – Research on democratic local governance 2010-2012 Research on democratic local governance in the area cultural and environmental heritage
01/2010 - 05/2010	Croatia	Ministry of Culture	Coordinator	Coordinator of public participation process for the Regional Park Mura-Drava Management Plan
09/2010 - 11/2010	Osijek, Croatia	Faculty of Economics at the University of Josip Juraj Strossmayer, Osijek	CBA and Feasibility study expert	Development of feasibility study/cost-benefit analysis for industrial zone Nemetin – City of Osijek
05/2010 - 11/2010	Zagreb, Croatia	Ministry of Regional Development, Forestry and Water management – Directorate for Integrated Regional Development, Croatia	CBA and Feasibility study expert	Technical assistance (TA) for IPA IIIC to support effective implementation of the Grant Scheme related to Business-related infrastructure under Regional Competitiveness OP Preparation of assessments, studies and tender documentation for business related infrastructure projects. Development of three (3) CBA and Feasibility study: - “Bijelo Brdo Business zone” Općina Erdut – CBA/FS - “BIOS-“Construction of modular construction facilities” Osijek - CBA/FS - “Winetour Osječko-baranjska county” - CBA/FS

03-05/2010		Ministry of Regional Development, Forestry and Water Management, Croatia	Assessor of project proposals	Assessment and evaluation of project proposals
10/2009 – 07/2010	Zagreb, Croatia	World Bank, Ministry of Culture	Key expert for socio - economic assessment and public participation	Nature protection investment project, Republic of Croatia, Project Preparation Advance IBRD No. P4500-HR
06/2009 – 12/2009	Zagreb, Croatia	IMO, MZOU PG	Expert in cost – benefit analysis (CBA) and feasibility studies	Development of Hazardous Waste Management System – remediation of landfills in Petrokemija Fertilizer Factory in Kutina and Formal Screw factory in Knin
05/2009 – 10/2009	Zagreb, Croatia	IMO, Ministry of Administration	Expert in public administration and human resource management	Civil service human resources development strategy 2009 – 2012; Ministry of Foreign Affairs of Denmark Neighbourhood Programme “Support to Development of a Civil Service Human Resources Development Strategy”
11/2007 – 11/2008	Zagreb, Croatia	World Bank, IMO	Expert in public administration reform, strategic planning and economic related issues	Functional Reviews and Assistance in the Restructuring of State Administration Bodies and their Subordinate Agencies in Croatia, Government of the Republic of Croatia and Central State Office for Administration, Zagreb, Croatia (World Bank)
01/2007 – 12/2011	Zagreb, Croatia	IMO	Expert in human resource management, resource and environmental economics	Integrated management of natural and human resources – regional development and environmental protection; Ministry of Science, Education and Sports, Republic of Croatia
11/2006 – 06/2009	Zagreb, Croatia	IMO/AMECO, The Netherlands	Expert for social, economic and financial analysis (according to the WFD)	Development of the Mirna River Basin Management Plan, Croatian Waters

01 2006 – 12/2007	Zagreb, Croatia	IMO/AMECO, The Netherlands	Expert in environmental protection, public involvement and public participation process	Implementation of Environmental Acquis requirements in respect of access to environmental information and public participation in environmental approval procedures; EVD Agency for International Business and Cooperation Department for International Public Cooperation, 2500 EC The Hague, The Netherlands, Beneficiary: The Ministry of Environment Protection, Physical planning and Construction, Croatia
10/2005 - 2006	Zagreb, Croatia	IMO	Expert in social assessment and resource economics	Regional operational plan (ROP) for the County of Varaždin
06/2005 - 2006	Zagreb, Croatia	IMO/COWI, Denmark	Expert in environmental economics, Cost – benefit analysis (CBA)	Two regional Waste Management Plans for the Counties of Šibenik-Knin and Zadar, Municipal Environmental Management Capacity Project (MEMCI), Croatia; UNDP/UNOPS, Zagreb, Croatia
02/2005 - 2006	Zagreb, Croatia	IMO/COWI, Denmark	Expert in Cost – benefit analysis (CBA)	Master Plan for Closure and Remediation of Landfills in the Counties of Šibenik-Knin and Zadar, Municipal Environmental Management Capacity Project(MEMCI), Croatia; UNDP/UNOPS, Zagreb, Croatia
01/2005 - 2006	Zagreb, Croatia	Bosnia and Herzegovina	Expert in socio-economic assessment and economic analysis (CBA)	Rapid Economic Assessment of the Competing Uses of water resources in the Neretva and Trebišnjica River Basin (NTRB) for Ministry of spatial planning, civil engineering and ecology, Bosnia and Herzegovina(WB TF 052845 GE-P084608)

09/1997 – 09/2003	Osijek, Croatia	Groteks Ltd Osijek, Croatia	Financial manager	Financial manager in private firm, the role that involves operating accounts as well as strategic analysis and strategic planning. Duties and responsibilities included: - Advising and supporting on budgetary planning and on financial implications of the business decisions - Monitoring cash flows and estimation of future financial trends - Defining strategies for the long-term financial planning - Researching the different factors that influence business performances - Managing the firm's budgets, accounting and monitoring systems for the firm's finances - Developing management mechanism in the finances department for purposes of minimizing the financial risks - Reviewing and evaluating cost reduction opportunities
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15. Teaching experience

Lecturer at "Experta" Business School Zagreb, Project manager EU funds – subject "Evaluation of project proposals"

Professor at the College for Social Sciences, Faculty of Law, University of Zagreb, Subject "Economics of the public sector"

16. Publications:

Pavičić Kaselj, A., Tišma, S., Boromisa, A.: "Possibilities for the development of the ESCO market", European Energy Market 9th International Conference, Florence, May 10-12, 2012

Pavičić Kaselj, A., Tišma, S., Boromisa, A. // Authors Book: Environmental Finance and Development, Routledge, UK, April 2012

Pavicic Kaselj, A., Boromisa A., Tisma, S.: Meeting 20-20-20 targets: Role of Energy efficiency, International Congress "ENERGY AND THE ENVIRONMENT 2010", October 18 - 22, 2010, Opatija, Croatia

Boromisa, Puljiz, Pavičić Kaselj, Tišma: Handbook for favourable treatment of energy efficiency projects in local administration budget, UNDP, Zagreb, 2009, pp 1-28.

Puljiz, J., Tišma, S., Pavičić Kaselj, A.: Measuring sustainable development – The case of Croatia, 5th International Conference “An Enterprise Odyssey: From Crisis to Prosperity – Challenges for Government and Business”, Faculty of Economics and Business, University of Zagreb, May 26-29 2010, Opatija, Croatia.

Pavičić Kaselj, A., Tišma, S.: Environmental policy and development of environmental indicators in Croatia, International Conference „Croatia and the EU: Integration Strategies and Creating Public Policies“, Faculty of Political Science, University of Zagreb, March 26-27, 2010, Zagreb, Croatia.

Tišma, S., Pavičić Kaselj, A., Funduk, M. Environmental protection in the Republic of Croatia // Book: Environmental protection and regional development – experiences and perspectives / Tišma, Sanja ; Maleković, Sanja (ur.).Zagreb: Institute for international relations, Zagreb, 2009. Str. 5-35.

Tišma, S., Pavičić Kaselj, A., Boromisa, A, Analysis of environmental financing through various development strategies – recommendations for environmental protection financing system,2009.

Tišma, S., Demonja, D., Pavičić Kaselj, A. Instruments of Environmental Protection in the Republic of Croatia - Strategic Environmental Impact Assessment of Plans and Programs. // Croatian International Relations Review. XIV (2008), 52/53; 99-108.

Pavičić Kaselj, A. Environmental financing in the Republic of Croatia: what are the options?, Croatian International Relations Review, Zagreb, 2007. ISSN 1331/1182.13, 46/47 (2007), str. 19-28.

Tišma, Sanja; Cigdem Arslanacan; Petra Gracin; Michael Jacobsen; Andrik Mols; Ana Pavicic-Kaselj; Daiva, Semeniene. Developing the Capacity of Environmental Authorities, through Transfer of Best Practice and Training to Support Effective Use of Financial Resources, Environmental Investment and Financing Strategy – Croatia, PHARE 2005, European Commission, DG Environment, IGH, IMO, COWI, Zagreb, 2008.; str. 146